

<https://lingtonandbernie.com/job/business-development-manager-2/>

## Business Development Manager

### Description

- Establishing our client as a market leader in the Electricity and Power Distribution industry in Nigeria.
- Helping our client become the long-term trustworthy supplier to Nigeria's distribution & transmission companies, renewable energy investors, top real estate developers, industry clients

### Responsibilities

- Accomplishing assigned annual sales target;
- Maintaining a wonderful relationship with key clients such as electric distribution companies, industrial end users, top level panel builders, influential real estate developers, sub-station contractors etc.;
- Following up new business opportunities and setting up meetings, planning and preparing presentations.
- Overseeing the development of the Nigerian electric market trend;
- Providing Management with feedback.
- Market information collecting.

### Qualifications

- Bachelor's degree in Electrical/Electronics Engineering
- 5+ years sales experience in electric products (especially switchgear panels) with good performance
- Fully aware of Nigeria's policy with electricity industry, have rich resource in Nigeria's electric market.
- Fluent in both oral and written English;

### Contacts

How to Apply:

Please forward CV to [jobs@lingtonandbernie.com](mailto:jobs@lingtonandbernie.com) using the position title as subject of the mail.

### Application Deadline

November 30, 2020

### Hiring organization

Lington & Bernie Consulting Ltd

### Employment Type

Full-Time

### Date posted

November 9, 2020

### Valid through

30.11.2020